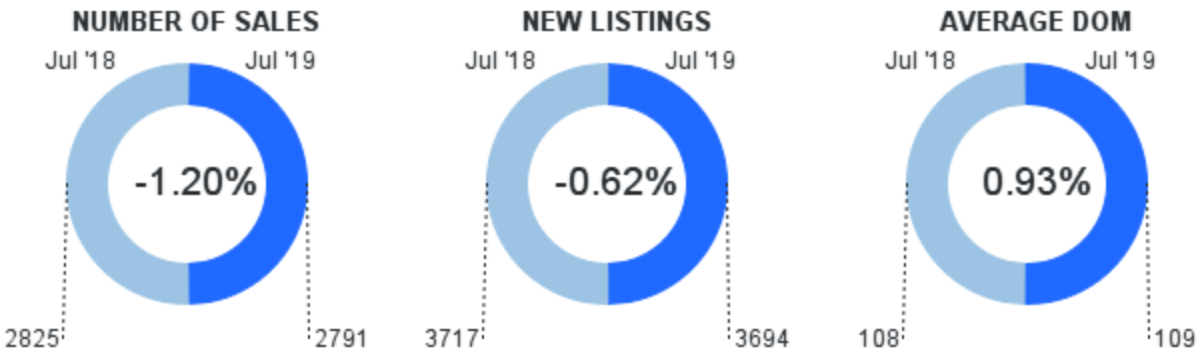



# PALM BEACH COUNTY | July 2019

## REAL ESTATE SNAPSHOT - Change since this time last year

### All Property Types



8.15% 


**MEDIAN SALES PRICE**  
ALL PROPERTY TYPES

18.31% 


**AVERAGE SALES PRICE**  
ALL PROPERTY TYPES


7.15% 

**MEDIAN LIST PRICE**  
ALL PROPERTY TYPES

19.50% 

**AVERAGE LIST PRICE**  
ALL PROPERTY TYPES

 Jul '18

 Jul '19

# AREA REPORT

## Palm Beach County

### FULL MARKET SUMMARY

July 2019 | All Property Types ?

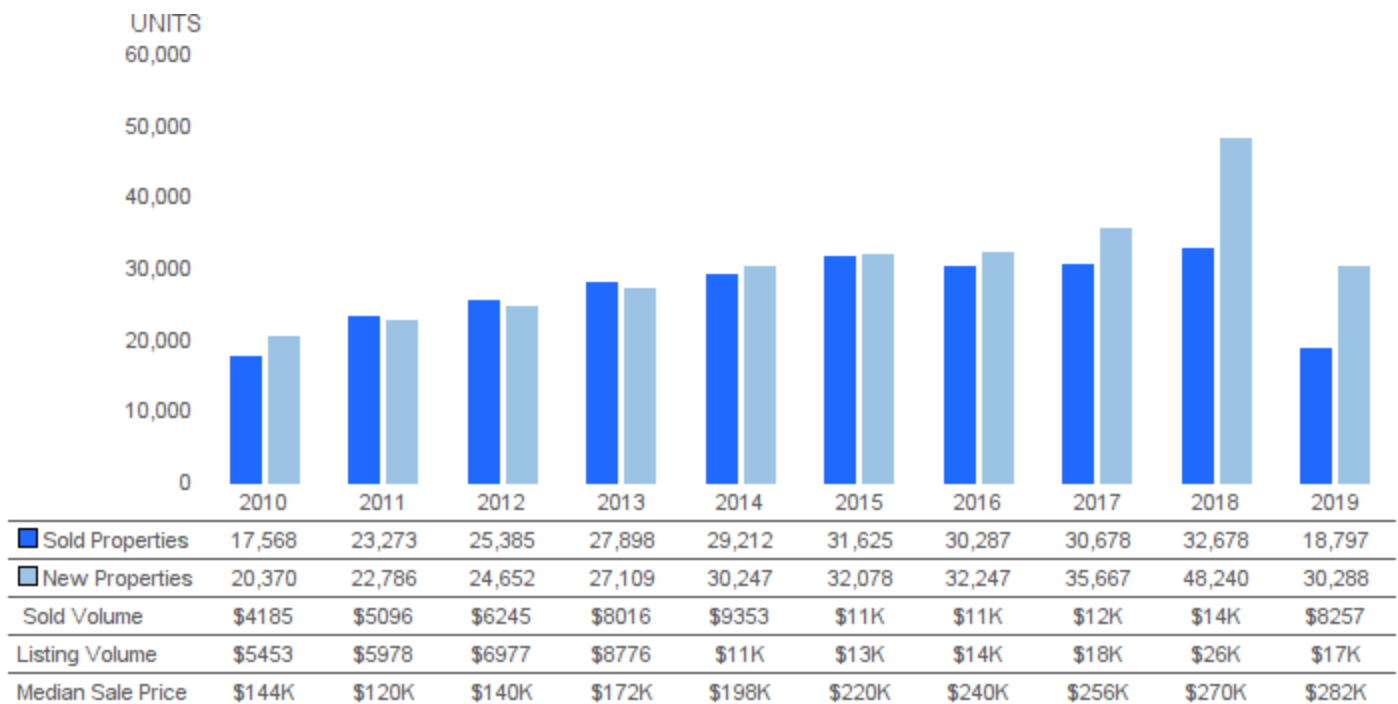
	Month to Date			Year to Date		
	July 2019	July 2018	% Change	YTD 2019	YTD 2018	% Change
New Listings	3694	3717	-0.62% ↓	29855	29064	2.72% ↑
Sold Listings	2791	2825	-1.2% ↓	18653	20109	-7.24% ↓
Median Listing Price	\$299,900	\$279,900	7.15% ↑	\$294,900	\$280,000	5.32% ↑
Median Selling Price	\$292,000	\$270,000	8.15% ↑	\$280,300	\$270,000	3.81% ↑
Median Days on Market	79	81	-2.47% ↓	83	79	5.06% ↑
Average Listing Price	\$487,751	\$408,156	19.5% ↑	\$469,516	\$464,178	1.15% ↑
Average Selling Price	\$455,531	\$385,027	18.31% ↑	\$439,184	\$432,750	1.49% ↑
Average Days on Market	109	108	0.93% ↑	112	109	2.75% ↑
List/Sell Price Ratio	96%	95.6%	0.41% ↑	95.3%	95.3%	-0.03% ↓

### SOLD AND NEW PROPERTIES (UNITS)

July 2019 | All Property Types ?

**Sold Properties** | Number of properties sold during the year

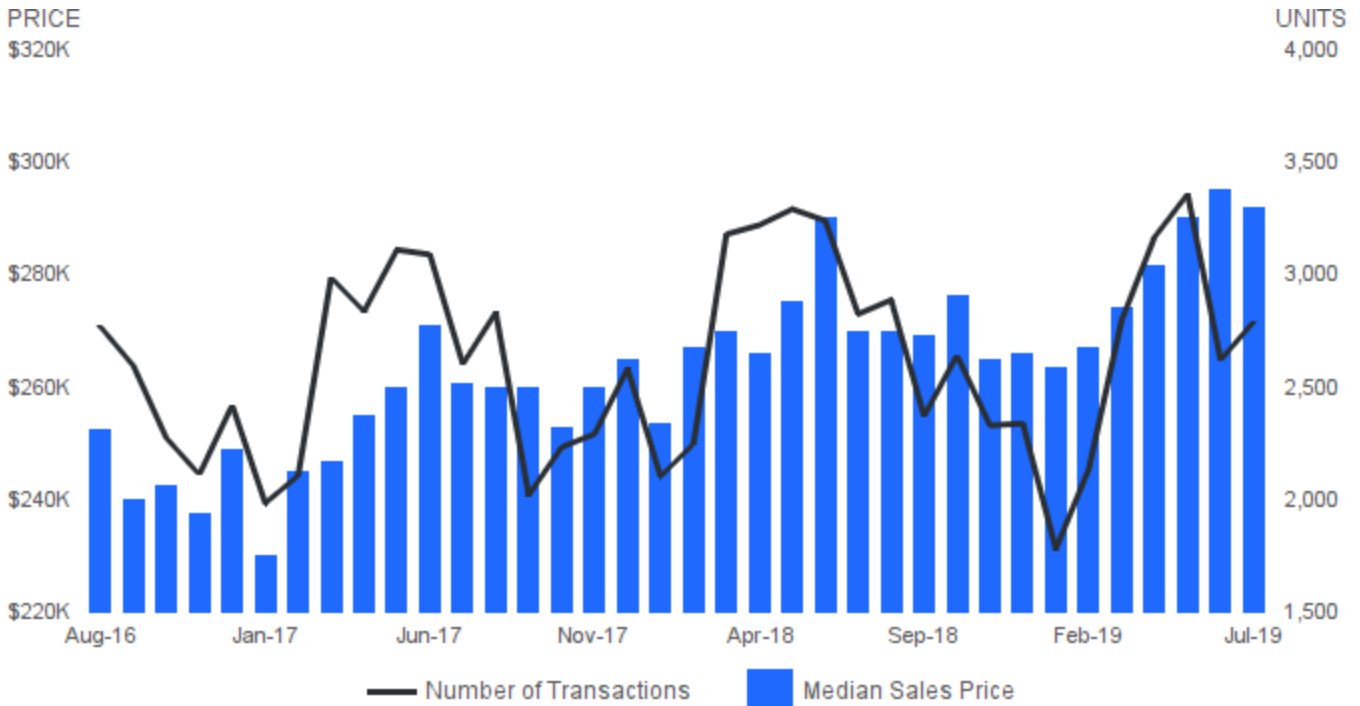
**New Properties** | Number of properties listed during the year.



## MEDIAN SALES PRICE AND NUMBER OF SALES

July 2019 | All Property Types 

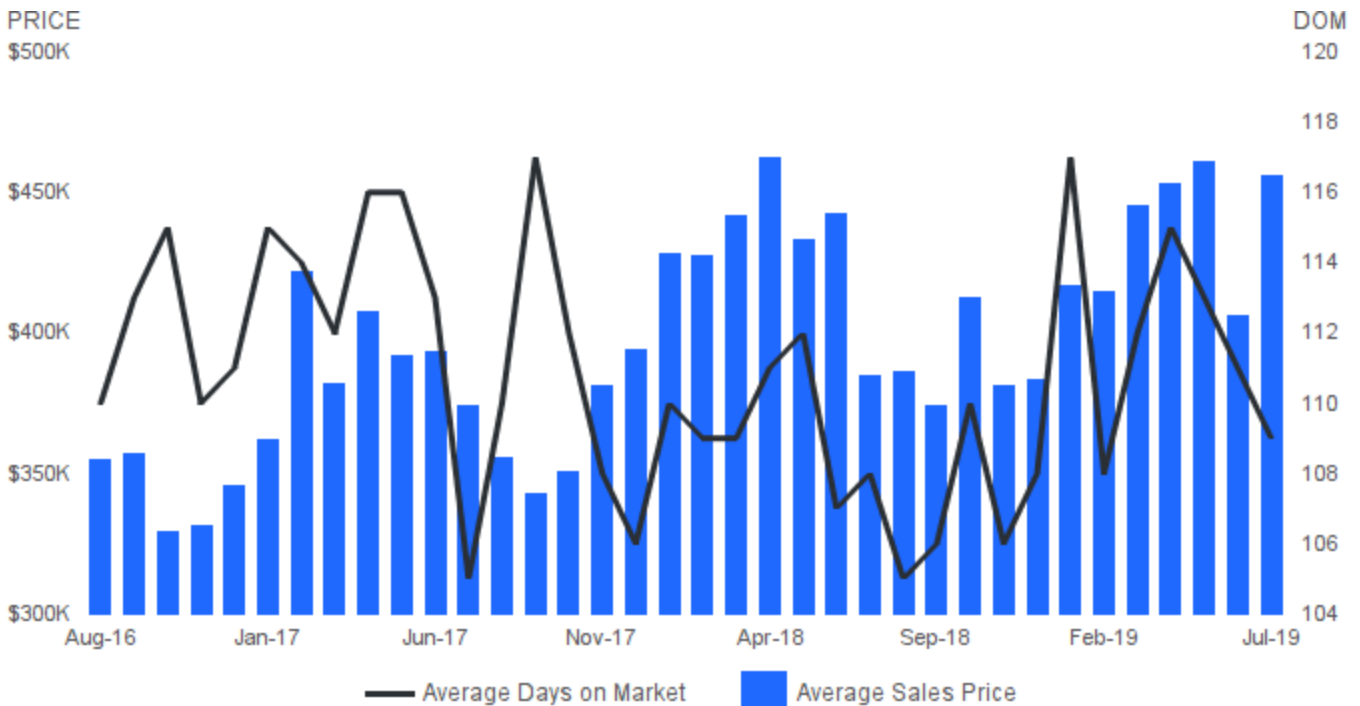
**Median Sales Price** | Price of the "middle" property sold -an equal number of sales were above and below this price.  
**Number of Sales** | Number of properties sold.



## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

July 2019 | All Property Types 

**Average Sales Price** | Average sales price for all properties sold.  
**Average Days on Market** | Average days on market for all properties sold.



## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

July 2019 | All Property Types 

**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.

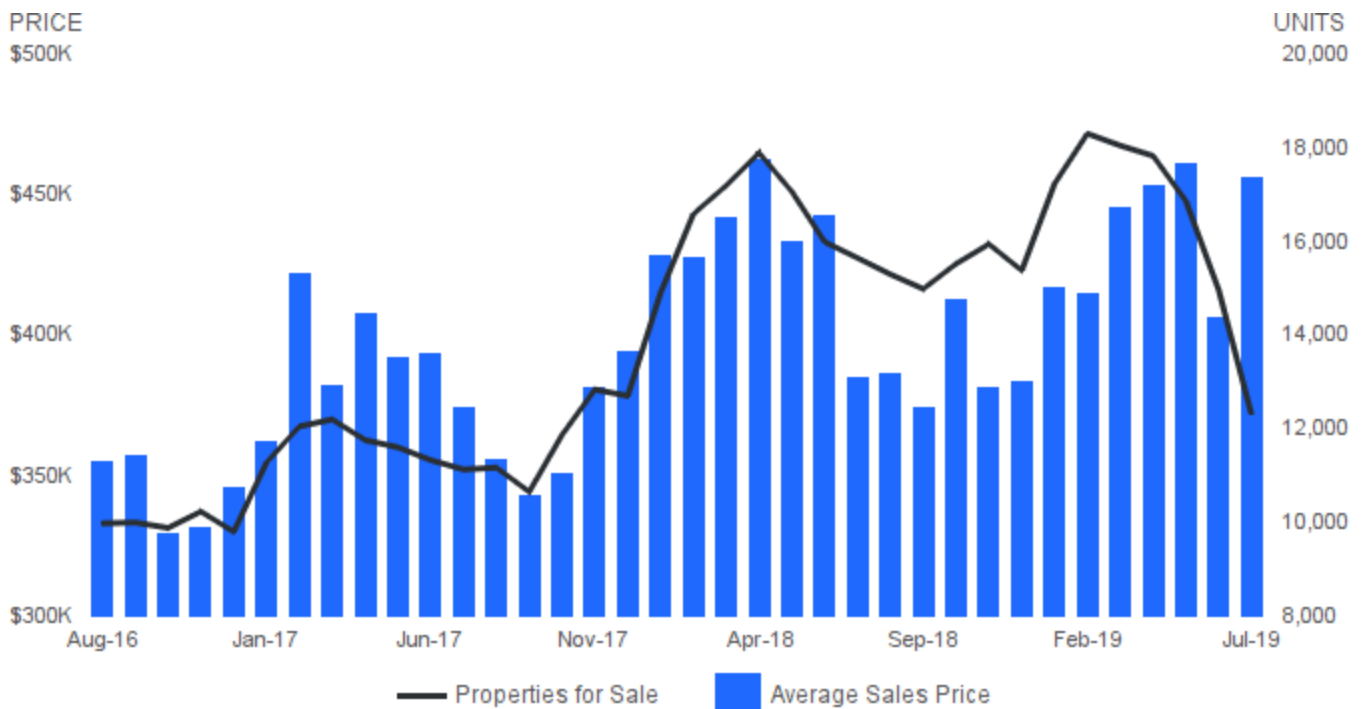


## AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

July 2019 | All Property Types 

**Average Sales Price** | Average sales price for all properties sold.

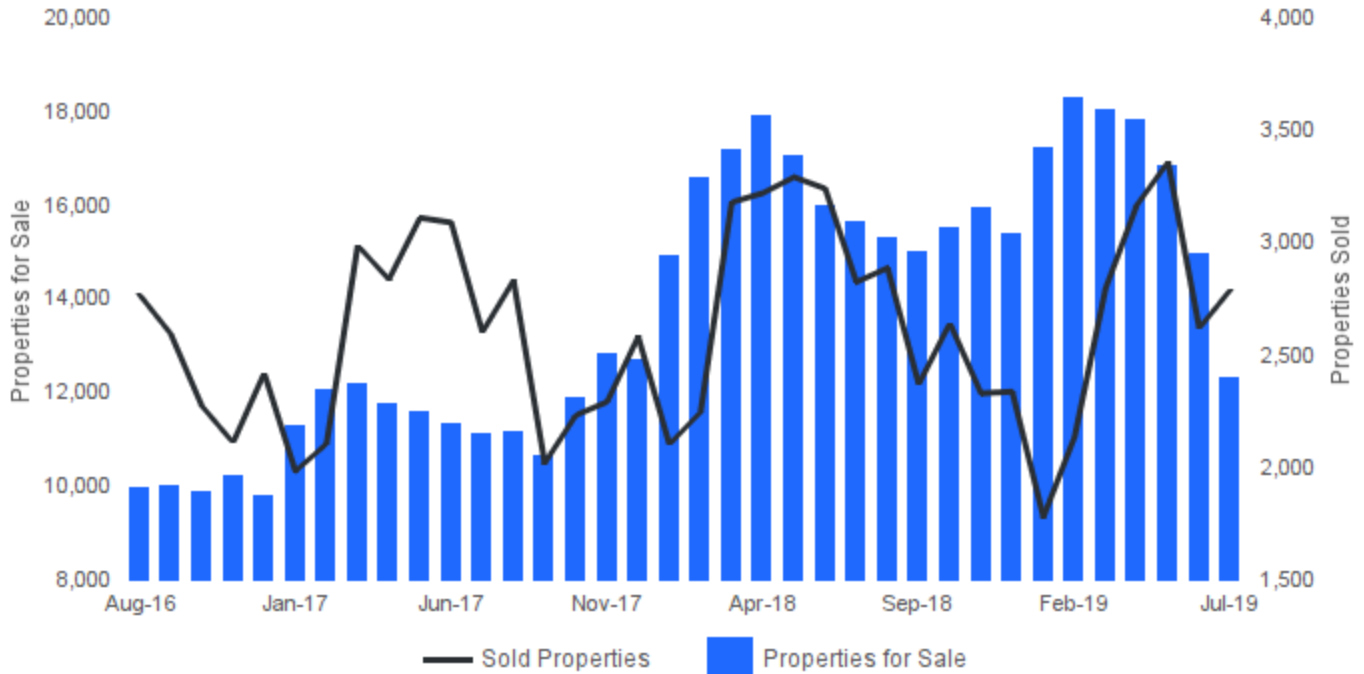
**Properties for Sale** | Number of properties listed for sale at the end of month.



## PROPERTIES FOR SALE AND SOLD PROPERTIES

July 2019 | All Property Types 

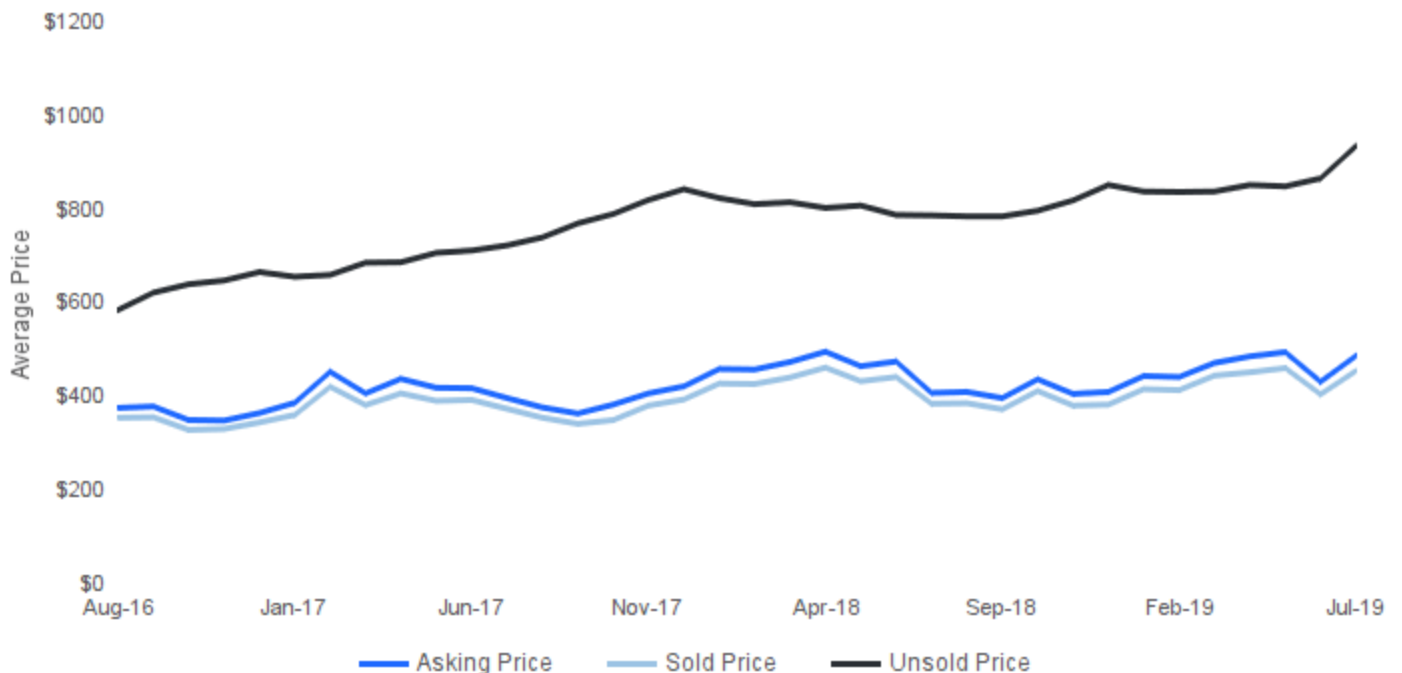
**Properties for Sale** | Number of properties listed for sale at the end of month.  
**Sold Properties** | Number of properties sold.



## AVERAGE ASKING/SOLD/UNSOLD PRICE

July 2019 | All Property Types 

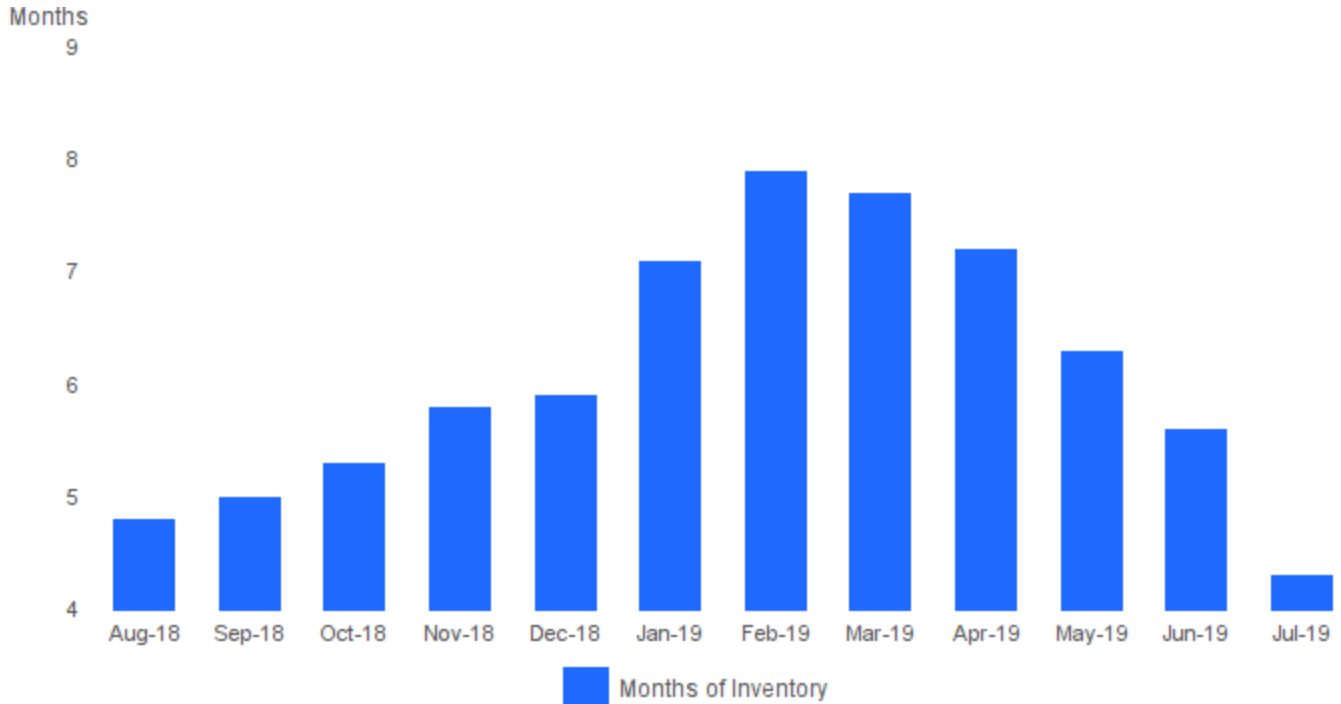
**Unsold Price** | the average active list price  
**Asking Price** | the average asking price of sold properties  
**Sold Price** | the average selling price



## ABSORPTION RATE

July 2019 | All Property Types 

**Absorption Rate** | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



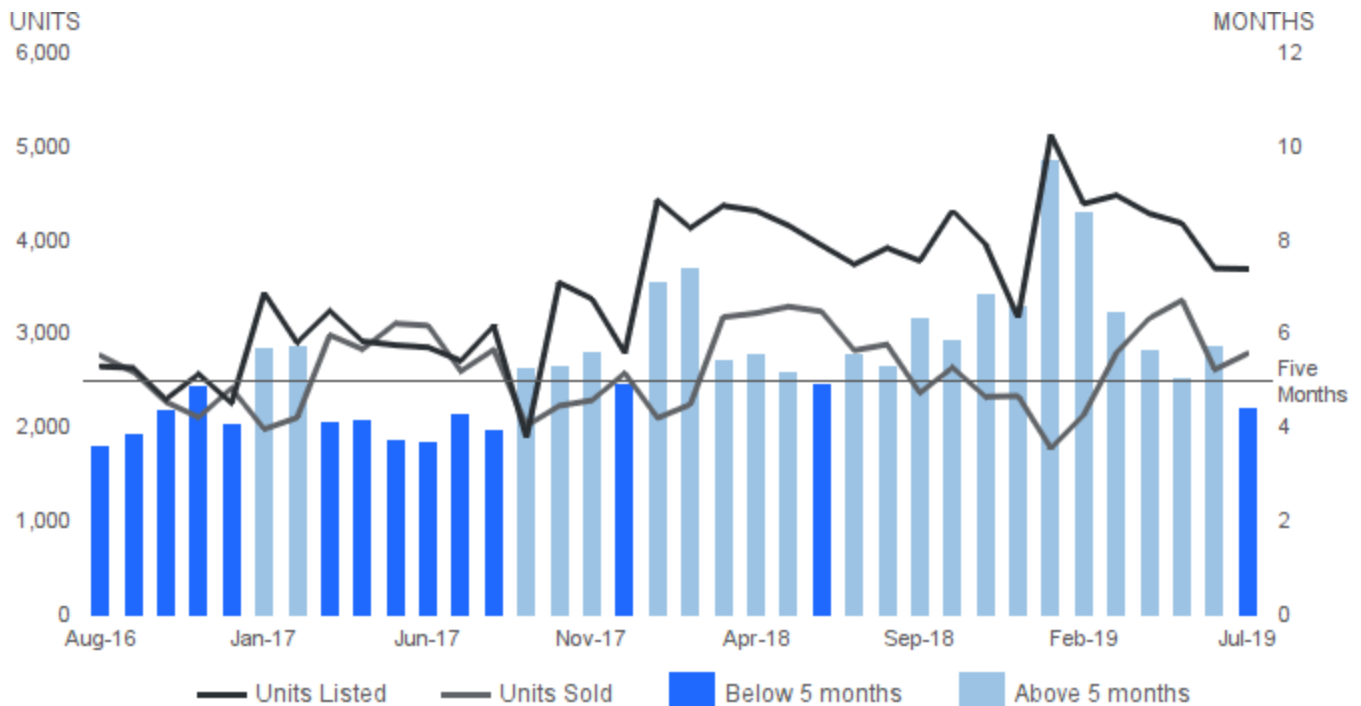
## MONTHS SUPPLY OF INVENTORY

July 2019 | All Property Types 

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

**Units Listed** | Number of properties listed for sale at the end of month.

**Units Sold** | Number of properties sold.



The statistics presented in the Area Report are compiled based on figures and data generated by IDC Global and Datafloat and may not be completely accurate. All information should be independently verified for accuracy. Properties may or may not be listed by the office/agent presenting the information. Not intended as a solicitation if your property is already listed by another broker. Real estate agents affiliated with Coldwell Banker Residential Real Estate are independent contractor agents and are not employees of the Company.



©2019 Coldwell Banker Residential Real Estate. All Rights Reserved. Coldwell Banker Residential Real Estate fully supports the principles of the Fair Housing Act and the Equal Opportunity Act. Owned by a subsidiary of NRT LLC. Coldwell Banker and the Coldwell Banker Logo are registered service marks owned by Coldwell Banker Real Estate LLC.